



## PAUL Partnership / Limerick Local Enterprise Office - Enterprise Training & Events Programme 2019

| February 2019:   |  |                  |           |                |  |
|--|--|------------------|-----------|----------------|--|
| Course   | Trainer/Facilitator                                  | Date             | Day       | Time           | Venue  |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 05 February 2019 | Tuesday   | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Business Planning Workshop</b>                                    | PAUL Partnership                                     | 06 February 2019 | Wednesday | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 19 February 2019 | Tuesday   | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Costing &amp; Pricing Workshop</b>                                | Padraig Considine, Professional Accounting Solutions | 26 February 2019 | Tuesday   | 10am to 1pm    | ENGINE, Upper Cecil Street   |
| <b>Marketing Workshop</b>  | Padraig Cleary, May Day Management Consultants       | 28 February 2019 | Thursday  | 10am to 4pm    | ENGINE, Upper Cecil Street   |
| March 2019:  |  |                  |           |                |  |
| Course   | Trainer/Facilitator                                  | Date             | Day       | Time           | Venue  |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 05 March 2019    | Tuesday   | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |



The Social Inclusion and Community Activation Programme (SICAP) 2018-2022 is funded by the Irish Government through the Department of Rural and Community Development and co-funded by the European Social Fund under the Programme for Employability, Inclusion and Learning (PEIL) 2014-2020



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|   |  |                          |                |                |   |
|---|--|--------------------------|----------------|----------------|---|
| <b>Getting Your Second Customer &amp; Repeat Business - <i>Limerick Business Week event</i></b> | Cosmo Mellon, TalentPool                       | 06 March 2019            | Wednesday      | 1.30pm to 4pm  | Absolute Hotel, Sir Harry's Mall  |
| <b>Bookkeeping Basics for Small Business Start-ups</b>  | O'Donnell & Co. Chartered Accountants          | 12/03/2019 to 09/04/2019 | Tuesdays x 5   | 10am to 1pm    | Maldron Hotel, Roxboro  |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b>                            | PAUL Partnership                               | 19 March 2019            | Tuesday        | 2.30 to 4pm    | Meeting Point= <i>PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St.</i> |
| <b>Digital Marketing Workshop</b>   | TalentPool                                     | 21 March 2019            | Thursday       | 10am to 4pm    | ENGINE, Upper Cecil Street  |
| <b>Basic Marketing Principles</b>   | Theresa Mulvihill, Smart Marketing             | 27/03/2019 to 01/05/2019 | Wednesdays x 6 | 10am to 1pm    | Maldron Hotel, Roxboro  |
| <b>April 2019:</b>  |  |                          |                |                |   |
| <b>Course</b>   | <b>Trainer/Facilitator</b>                     | <b>Date</b>              | <b>Day</b>     | <b>Time</b>    | <b>Venue</b>  |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b>                            | PAUL Partnership                               | 02 April 2019            |                | 11.15am to 4pm | Meeting Point= <i>PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St.</i> |
| <b>Business Planning Workshop</b>   | PAUL Partnership                               | 03 April 2019            | Wednesday      | 11.15am to 4pm | Meeting Point= <i>PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St.</i> |
| <b>Selling &amp; Sales Workshop</b>   | Padraig Cleary, May Day Management Consultants | 16 April 2019            | Tuesday        | 10am to 4pm    | ENGINE, Upper Cecil Street  |



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| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 16 April 2019            | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Marketing Workshop</b>  | Bluestone Business Advisory Services                 | 30 April 2019            | Tuesday      | 10am to 4pm    | ENGINE, Upper Cecil Street   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 30 April 2019            | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>May 2019:</b>   |  |                          |              |                |  |
| <b>Course</b>  | <b>Trainer/Facilitator</b>                           | <b>Date</b>              | <b>Day</b>   | <b>Time</b>    | <b>Venue</b>   |
| <b>Business Planning Workshop</b>                                    | PAUL Partnership                                     | 01 May 2019              | Wednesday    | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 14 May 2019              | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Bookkeeping Basics for Small Business Start-ups</b>               | Padraig Considine, Professional Accounting Solutions | 14/05/2019 to 11/06/2019 | Tuesdays x 5 | 6pm to 9pm     | Maldron Hotel, Roxboro   |
| <b>Costing &amp; Pricing Workshop</b>                                | ARDU Mentoring                                       | 15 May 2019              | Wednesday    | 10am to 1pm    | Maldron Hotel, Roxboro   |
| <b>Digital Marketing Workshop</b>                                    | TalentPool   | 16 May 2019              | Thursday     | 10am to 4pm    | Maldron Hotel, Roxboro   |



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| <b>Selling &amp; Sales Workshop</b>                                  | Terry Harmer, NLC Training | 28 May 2019  | Tuesday    | 10am to 4pm    | ENGINE, Upper Cecil Street   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership           | 28 May 2019  | Tuesday    | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>June 2019:</b>  |                            |              |            |                |  |
| <b>Course</b>  | <b>Trainer/Facilitator</b> | <b>Date</b>  | <b>Day</b> | <b>Time</b>    | <b>Venue</b>   |
| <b>Business Planning Workshop</b>                                    | PAUL Partnership           | 05 June 2019 | Wednesday  | 11am to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership           | 11 June 2019 | Tuesday    | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership           | 25 June 2019 | Tuesday    | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>July 2019:</b>  |                            |              |            |                |  |
| <b>Course</b>  | <b>Trainer/Facilitator</b> | <b>Date</b>  | <b>Day</b> | <b>Time</b>    | <b>Venue</b>   |
| <b>Business Planning Workshop</b>                                    | PAUL Partnership           | 03 July 2019 | Wednesday  | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |



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| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                   | 09 July 2019             | Tuesday        | 2.30 to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Basic Marketing Principles</b>                                    | Theresa Mulvihill, Smart Marketing | 10/07/2019 to 14/08/2019 | Wednesdays x 6 | 10am to 1pm | Maldron Hotel, Roxboro   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                   | 23 July 2019             | Tuesday        | 2.30 to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>August 2019:</b>  |                                    |                          |                |             |  |
| <i>Course</i>  | <i>Trainer/Facilitator</i>         | <i>Date</i>              | <i>Day</i>     | <i>Time</i> | <i>Venue</i>   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                   | 06 August 2019           | Tuesday        | 2.30 to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                   | 20 August 2019           | Tuesday        | 2.30 to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>September 2019:</b>   |                                    |                          |                |             |  |
| <i>Course</i>  | <i>Trainer/Facilitator</i>         | <i>Date</i>              | <i>Day</i>     | <i>Time</i> | <i>Venue</i>   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                   | 03 September 2019        | Tuesday        | 2.30 to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |



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| <b>Business Planning Workshop</b>                                    | PAUL Partnership                               | 04 September 2019        | Wednesday    | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Bookkeeping Basics for Small Business Start-ups</b>               | O'Donnell & Co. Chartered Accountants          | 17/09/2019 to 15/10/2019 | Tuesdays x 5 | 10am to 1pm    | Maldron Hotel, Roxboro   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                               | 17 September 2019        | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Marketing Management Development Programme</b>                    | Theresa Mulvihill, Smart Marketing             | 18/09/2019 to 20/11/2019 | Wednesday    | 2pm to 5pm     | Maldron Hotel, Roxboro   |
| <b>Costing &amp; Pricing Workshop</b>                                | O'Donnell & Co. Chartered Accountants          | 24 September 2019        | Tuesday      | 6pm to 9pm     | Venue to be confirmed  |
| <b>Digital Marketing Workshop</b>                                    | TalentPool                                     | 26 September 2019        | Thursday     | 10am to 4pm    | Venue to be confirmed  |
| <b>October 2019:</b>   |  |                          |              |                |  |
| <b>Course</b>  | <b>Trainer/Facilitator</b>                     | <b>Date</b>              | <b>Day</b>   | <b>Time</b>    | <b>Venue</b>   |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                               | 01 October 2019          | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Selling &amp; Sales Workshop</b>                                  | Padraig Cleary, May Day Management Consultants | 01 October 2019          | Tuesday      | 10am to 4pm    | Venue to be confirmed  |



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| <b>Business Planning Workshop</b>                                    | PAUL Partnership                                     | 02 October 2019          | Wednesday    | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 15 October 2019          | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Marketing Workshop</b>  | Terry Harmer, NLC Training                           | 23 October 2019          | Wednesday    | 10am to 4pm    | Venue to be confirmed  |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 29 October 2019          | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>Costing &amp; Pricing Workshop</b>                                | Padraig Considine, Professional Accounting Solutions | 31 October 2019          | Thursday     | 2pm to 5pm     | Venue to be confirmed  |
| <b>November 2019:</b>  |  |                          |              |                |  |
| <b>Course</b>  | <b>Trainer/Facilitator</b>                           | <b>Date</b>              | <b>Day</b>   | <b>Time</b>    | <b>Venue</b>   |
| <b>Bookkeeping Basics for Small Business Start-ups</b>               | Padraig Considine, Professional Accounting Solutions | 05/11/2019 to 03/12/2019 | Tuesdays x 5 | 2pm to 5pm     | Maldron Hotel, Roxboro   |
| <b>Business Planning Workshop</b>                                    | PAUL Partnership                                     | 06 November 2019         | Wednesday    | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 12 November 2019         | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| <b>BTWEA (Back to Work Enterprise Allowance) Information Seminar</b> | PAUL Partnership                                     | 26 November 2019         | Tuesday      | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |



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| December 2019:  |                     |                  |           |                |  |
|---|---------------------|------------------|-----------|----------------|--|
| Course  | Trainer/Facilitator | Date             | Day       | Time           | Venue  |
| Business Planning Workshop                                    | PAUL Partnership    | 04 December 2019 | Wednesday | 11.15am to 4pm | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
| BTWEA (Back to Work Enterprise Allowance) Information Seminar | PAUL Partnership    | 10 December 2019 | Tuesday   | 2.30 to 4pm    | Meeting Point= PAUL Partnership Reception, Unit 25a, Tait Business Centre, Dominic St. |
|   |                     |                  |           |                |  |
|   |                     |                  |           |                |  |



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